

## Pre-Bid Responses Dated 05-12-20

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Comment
1	9	2.3	The tenure of the contract initially would be for 3 years from the date of the issuance of first purchase order by the Company. Company can further extend this at its discretion at mutually agreed terms	NA	Request to to change the clause to 1 time procurement, as price of microsoft keeps on changing monthly basis	Any fluctuation in Dollar price will be considered. Ex- If dollar rate goes up same %ge hike will be agreed, incase of dollar price is down %ge proportion will be reduced from rate.
2	11	3.1 - 7 - first bullet	The Bidder has to size the Procurement of MS Office Suite Standard & Professional Plus - 2019 covering hardware, software & services to ensure availability, scalability, redundancy and performance of the Procurement of MS Office Suite Standard & Professional Plus - 2019, and to meet technical and functional requirements as per the terms of the RFP within the timeframe prescribed by the Company.	Bill of material is already provided in the RFP, then exactly what is required	NA	BOM should be final cost, no additional charges will be paid to bidder in any circumstances
3	11	3.1 - 7 - second bullet	The Bidder is completely responsible for the proposed Procurement of MS Office Suite Standard & Professional Plus - 2019 to meet the scope and objectives of the RFP and all addenda & corrigenda issued thereafter. The Company assumes no responsibility for assumptions made by the Bidder. In the event the proposed Procurement of MS Office Suite Standard & Professional Plus - 2019 fails to meet the Service Level Agreement (SLA) (if applicable and stipulated in this RFP) and the scope and objectives of the RFP (and addendums), the Bidder will have to upgrade, modify or replace the Procurement of MS Office Suite Standard & Professional Plus - 2019 at no additional cost to the Company. □	If BOB Financial requires new updates and upgrades of the licences to be procured then you need to buy software Assurance which is not included in Annexure 02 - Bill of Material, Kindly clarify on the same.	NA	SA is not required
4	12	4.2 - III	The prices quoted by the vendor shall be all inclusive, that is, inclusive of all taxes, duties; levies etc. except GST (wherever applicable) will be paid extra. Octroi /entry tax will be paid on actual on production of original receipt. There will be no price escalation during the contract period and any extension thereof.	NA	To comply with the newly inserted sub Section (1H) of section 206C, Galaxy being seller, on receipt of any amount as consideration for sale of any goods or (goods and service together) of the value or aggregate of such value exceeding fifty lakh rupees in any previous year, other than the goods being exported out of India or goods covered in sub-section (1) or sub-section (1F) or sub-section (1G) shall, at the time of receipt of such amount exceeding fifty lakh rupee , require to collect from the buyer, a sum equal to 0.1% of the sale consideration if PAN is provided by Buyer or 1% if PAN number is not provided by Buyer as income-tax (TCS) and shall deposit the same with Tax Authority. Wherever the Galaxy is require to deposit/ or has deposited the TCS as per Section 206C, the same shall be paid by Buyer to Galaxy in addition to the prices+ Taxes agreed with the Buyer along-with consideration. A certificate of the TCS will be provided as per prevailing law."	Vendor should provide declaration along with tax Invoice. But BFSL will deduct the applicable GST TDS as per GST rules & regulation

5	8--9	Year on Year Volume Projections (Tentative)	*The above projections are only indicative figures and may be revised upwards or downwards. Hence, these should not be treated as commitment from the Company. Rates quoted by the Bidder will be valid even then when the Company does not meet these projections. Total requirement supposed to be number of asset but will buy in phases . Bidders are requested to submit commercial proposal considering above projections as per Appendix 02 – Bill of Materials. The calculation will be considered for arriving at TCO for evaluation purpose however the payment will solely be based on actuals.	Kindly confirm the exact Qty being procured in a first year. Also confirm on which basis shall we quote the prices. Also please confirm if BoB is looking for the same licenses rate for all 3 yrs.	BoB Will procure the minimum qty of licenses as mentioned in the projection table. First year minimum 400, 2nd year Min 150, 3rd Year Min 150 Nos	NO changes
6	9	Scope of Work	Post-delivery of above mentioned Microsoft Products, vendor also have ensure the successful implementation and subscription services.	Please confirm if the installation and implementation services required remotely or onsite.	Please confirm if the installation and implementation services required remotely or onsite.	Support to be enabled till all license are utilized
7	9	Scope of Work	Company reserves its right to change the scope of work considering the size and variety of the requirements and the changing business conditions. The successful vendor need to supply the licenses. Post-delivery of above mentioned Microsoft Products, vendor also have ensure the successful implementation and subscription services. During the subscription period, if any call have been raised, then successful vendor need to close that call in coordination with the Microsoft.	Kindly confirm the location of installation and implementation of licenses	Kindly confirm the location of installation and implementation of licenses	installation will be taken care by BFSI only support would be required if any issue faced while activation.
8	9	Scope of Work	During the subscription period, if any call have been raised, then successful vendor need to close that call in coordination with the Microsoft.	Kindly confirm if the given services required remotely or onsite		Activation of key, resolution required if key is reused after installation of existing asset. Subject to same asset or other asset

9	24--25	7.0 and 7.1 - Payment Terms	The bidder must accept the payment terms proposed by the Company. The commercial bid submitted by the bidder must be in conformity with the payment terms proposed by the Company. Any deviation from the proposed payment terms would not be accepted. The Company shall have the right to withhold or deduct (in event of SLA breach) any payment due to the selected bidder, in case of delays or defaults on the part of the selected bidder. Such withholding of payment shall not amount to a default on the part of the Company. If any of the items / activities as mentioned in the price bid is not taken up by the Company during the course of the assignment, the Company will not pay the professional fees quoted by the vendor in the price bid against such activity / item.	Please clarify on how the BOB Will release the paymnet against delivery and against installation and implementation	BoB Will pay 90% against the delivery of licenses and 10% Against the successful installationa and implementation	OK
10	34	8.22. Service Level Agreement and Non-Disclosure Agreement	The selected vendor shall execute: a) Service Level Agreement (SLA), which must include all the services and terms and conditions of the services to be extended as detailed herein, and as may be prescribed or recommended by the Company	There is no clarity on SLA. Please share the detailed SLA required by BOB	Please share the Detailed SLA to be executed by Bidder	Delivery of license would have delivery timelines
11	13	4.4. Others	The Bidder must strictly adhere to the delivery dates or lead times identified in their proposal including the project timeline. Failure to meet these delivery dates, unless it is due to reasons entirely attributable to the Company, may constitute a material breach of the selected Bidder's performance. In the event that the Company is forced to cancel an awarded contract (related to this RFP) due to the Bidder's inability to meet the established delivery dates that Bidder will be responsible for any re-procurement costs suffered by the Company. The liability of re-procurement costs in such an event could be limited to the amount actually spent by Company for procuring similar deliverables and services. The re-procurement cost would be established post a reasonable due – diligence of the re-procurement cost to be incurred	No clarity about the timelines. Please confirm on the timelines for Delivery and Installations		Delivery of licences
12		5.8. Submission of Bids	All envelopes with RFP response should be submitted to the authorized person at the address given in Section 1.4–Important Details (Schedule of Events, contact & communication details etc.)	Considering the Pandemic situation., please allow for Online submission of Bids and all the bidding documents including Commercial bid as well	Considering the Pandemic situation., please allow for Online submission of Bids and all the bidding documents including Commercial bid as well	Addendum is published on website for online submission.
13		Selection of Bidder	General	Please confirm is selection will be L1 basis or Reverse auction will happen	Please confirm is selection will be L1 basis or Reverse auction will happen	Selection will be on Techn0-Commercial basis.

14	9	2.2	Year On year Volume projection has been given (20-21: Qty 400) (21-22: Qty 150) (22-23: Qty 150)	What is the bifurcation of Standard and Pro Plus License		NO Bifurgation available but pro plus lic will be very less
15	9	2.2	Year On year Volume projection has been given (20-21: Qty 400) (21-22: Qty 150) (22-23: Qty 150)	Do you require SA along with licences	.	NO